



## ANNOUNCEMENT

2008 will be a landmark year for Western Waterproofing Company. As our new letterhead indicates, we have recently changed the name of our business from Western Waterproofing Company to RAM Construction Services.

Although our name is changing to RAM Construction Services, we are still the same company that has served you for the past 75 years. Our management, superintendents and skilled tradesmen are the same reliable people you have worked with at Western Waterproofing Company who are now members of RAM Construction Services team.

Our Michigan and Cleveland markets will continue to use the Western Waterproofing Company name in their logo and identity mark through 2008, until we fully transition to RAM Construction Services.

We want to stress that there is nothing more important to us than the relationship we have with customers and partners. We are only changing our name and not our services, excellence, dedication, reliability, spirit, and strong financial status. In addition, there is no change to our Federal Tax ID Number.

Thank you for being one of our valued customers. We appreciate your cooperation in this matter and if you have any questions or concerns regarding this transition, please feel free to contact us.

Very truly yours,

RAM Construction Services

A handwritten signature in black ink, appearing to read "Kevin M. Houle", with a long horizontal stroke extending to the right.

Kevin M. Houle  
Vice President – Treasurer

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